

Pricing – Sentient Energy Inc.

2023-2025 On Premises - Unmanaged		
3 Yr MM3 Bundle Unit	3 Yr MM3 Bundle	1000 units**
MM3	(b) (4)	
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total		

2023-2025 Managed On-Premises		
3 Yr MM3 Bundle Unit	3 Yr MM3 Bundle	1000 units**
MM3		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total		

2023-2025 Managed Cloud		
3 Yr MM3 Bundle	3 Yr MM3	Bundle 1000
MM3		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total		

3 Yr ZM1 Bundle	3 Yr ZM1 Bundle	3000 units**
ZM1		
Ample		
Annual M&S***		
3 Yr Ext Warranty		
Total		

3 Yr ZM1 Bundle	3 Yr ZM1 Bundle	3000 units**
ZM1		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total		

3 Yr ZM1 Bundle	3 Yr ZM1 Bundle	3000 units**
ZM1		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total		

Professional Services		
Cellular Services		

Professional Services		
Cellular Services		

Professional Services		
Cellular Services		

3 Yr UM1 Bundle	3 Yr UM1 Bundle	50 units
UM1		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM1		

3 Yr UM1 Bundle	3 Yr UM1 Bundle	50 units
UM1		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM1		

3 Yr UM1 Bundle	3 Yr UM1 Bundle	50 units
UM1		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM1		

Cellular Services		
-------------------	--	--

Cellular Services		
-------------------	--	--

Cellular Services		
-------------------	--	--

3 Yr UM3 - 6 phase Bundle	3 Yr UM3 Bundle	50 units
UM3-6 Phase		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM3		

3 Yr UM3 - 6 phase Bundle	3 Yr UM3 Bundle	50 units
UM3-6 Phase		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM3		

3 Yr UM3 - 6 phase Bundle	3 Yr UM3 Bundle	50 units
UM3-6 Phase		
Ample		
Annual M&S		
3 Yr Ext Warranty		
Total UM3		

Cellular Services		
-------------------	--	--

Cellular Services		
-------------------	--	--

Cellular Services		
-------------------	--	--

- Pricing included herein is based on scaled wholesale pricing of 4,000-6,000 new sensors. Additional pricing scales are as follows:
 - 5% will be added to sensor orders of 2,000-3,999
 - 10% will be added to sensor orders of 1,000-1,999
 - 15% will be added to sensor orders of 1-999
- RAMP program pricing: 1,000 MM3s for a total of \$ (b) (4). This is a minimum and if PacifiCorp would like to add additional sensors detailed pricing will be provided.
- Sentient is expecting a pricing increase of (b) (4) % in February 2023.
- Units are a price based on an estimated purchase over 3 years with options for increased unit sales.
- For the Unmanaged On-Prem option, software M&S is included for all 7,500 sensors (legacy 3,500 and 4,000 new sensors). Hardware warranty is not included for the original ~3,500 sensors purchased previously. Sentient can include an extended warranty for the original sensors at \$ (b) (4) per ZM1 and \$ (b) (4) per MM3.
- Professional services are estimates based on hourly rates at \$ (b) (4) /hour.

- This proposal is valid for 90 days. Sentient Energy will do everything possible to provide pricing herein through the end of the contract but due to the current economic factors impacting supply chains, Sentient Energy may need to adjust pricing. If hardware is purchased outside of the 90-day period, Sentient Energy will work with PacifiCorp to revise pricing if necessary.
- Pricing included herein is subject to annual increases based on the current years' Producer Price Index (PPI). Sentient will cap PPI annual increases at 5% but this is additive.
 - For example, if it is 5% one year and 5% the next year that is 10% over two years so it goes 5% then 5% over the next two years.
 - There will be no adjustments for negative PPI.

PPI adjustment is on an annual basis not monthly.